



Automatic profit



UK vended
snacks worth
over £330m*

One-stop-shop
24/7



Why vending?

Everyone loves snacks and treats. They're mood foods and drinks that satisfy an impulse for hunger, snacking, pleasure or play. Vending machines are the perfect solution, offering customers variety and choice whenever and wherever their mood takes them.

Vending machines create their own demand

There's no telling when a snack-attack can strike. But vending machines are always open for service.

- Give your customers the brands that they love – whenever they demand them
- Deliver choice and convenience 24/7
- Maximise impulse sales of confectionery, snacks and drinks
- Sell top-branded products without hassle or queues
- Minimal staffing – an easy to manage and cost-effective solution

By providing an easy option to grab a quick tempting snack, vending machines maximise both intended and impulse purchases and, therefore, profit.



Why NESTLÉ[®] MULTISNACK[®]?

Experience pays in snack vending – and we should know. For over 20 years, our MULTISNACK[®] machines have been satisfying millions of snackers with quality products from the nation's favourite brands. With this unrivalled expertise, we can offer you a range of MULTISNACK[®] machines designed and engineered to help you grow your business.

Experience and expertise

With over 100 years' experience in the food industry, we understand what you, and your customers want. We also understand how to package that knowledge into an innovative, profitable solution that's right for your business. These are the key benefits available to you as a MULTISNACK[®] customer:

- An extensive range of the UK's best-loved confectionery brands and leading savoury snacks
- Comprehensive professional support package
- Best ongoing trade prices on NESTLÉ[®] confectionery to maximise your profits
- Competitively priced products delivered straight to your door
- Premium quality machines providing maximum reliability and security
- Full maintenance cover backed up by a national network of specialist engineers
- Helplines for customer service and technical support
- Innovative vending solutions to suit every site and location
- Advice on best product range and layout to maximise sales
- On-site training to help you and your staff get the best from your machine and manage your machine efficiently



Delivery and support you can trust

NESTLÉ® MULTISNACK® makes it easy for you to replenish your stocks of the confectionery, snacks and drinks that your customers love. Our product partner, Palmer and Harvey, is the UK's largest retail distributor. When you order from them via your MULTISNACK® account you can be sure of excellent service and the best ongoing trade prices on NESTLÉ® products. Just one quick call and fresh stock is on its way from your local supply point (subject to credit terms and status).



We also offer comprehensive support to help you maximise returns from your machine such as practical advice on range and layouts, and staff training. Connection to the UK's largest team of specialist vending engineers is available through our customer helpline – an engineer can be on your site within eight working hours, six days a week. And as part of our service, we'll also ensure your machine is PAT-tested each year to ensure it's in perfect order.



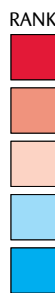
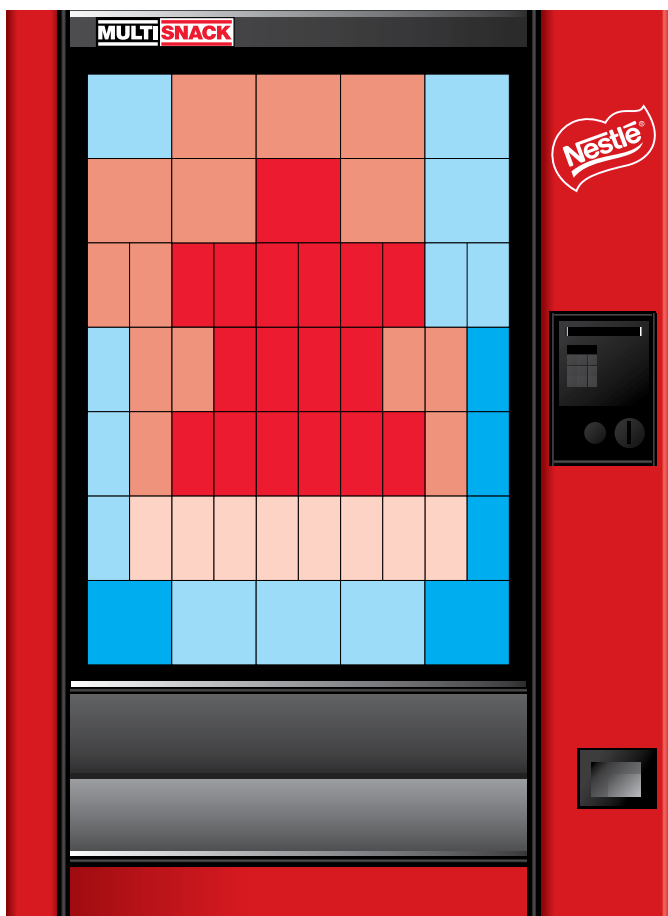
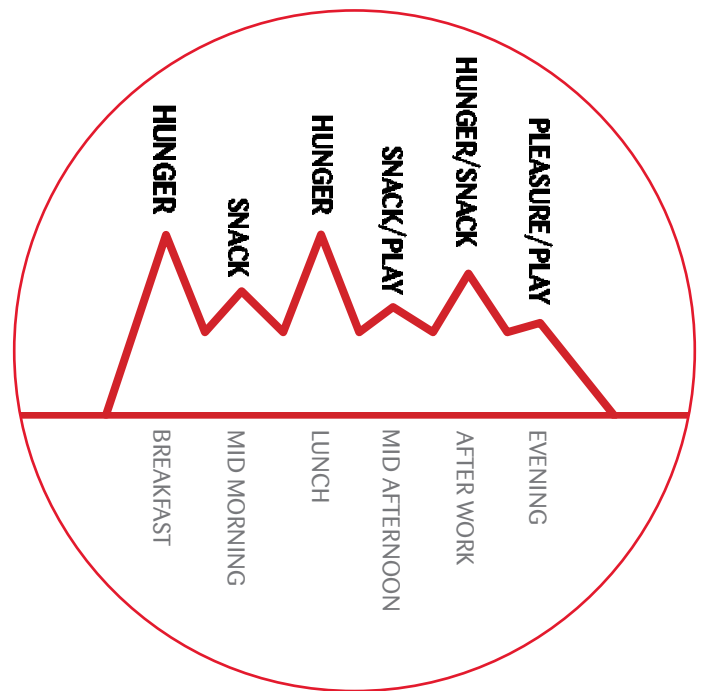
Satisfying consumer need states

Our research into today's snacker tells us that there are a number of consumer need states dependent on the type of need and the time of day. We have the complete range of products to meet each need state, including the UK's best-selling products in three of the categories*.



Maximising sales

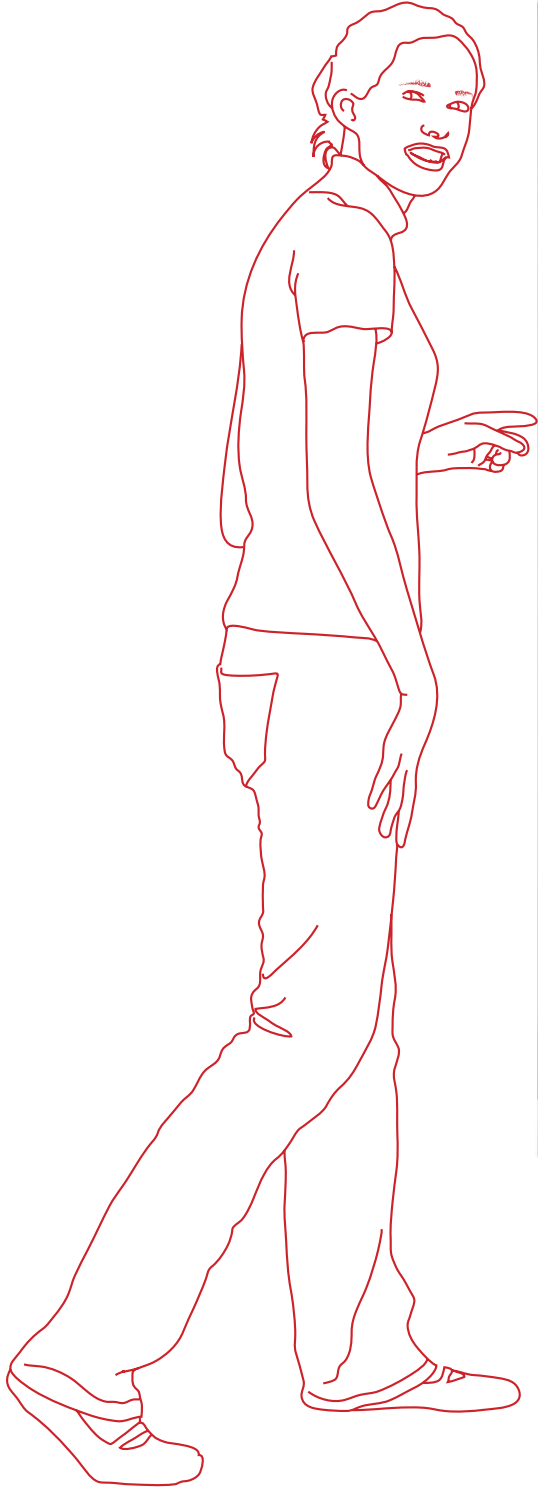
People's need states vary throughout the day. By stocking the right selection of NESTLÉ® products, you can be sure your consumers will always find something they're in the mood for.



Positioning products for more sales

NESTLÉ® research shows that products sell best when positioned centrally, as shown in the diagram. The idea is simple – place the best-selling products in the best-selling positions to maximise your sales. You can also use two facing of any line to increase sales by up to 50 per cent.*

* NESTLÉ® research



Glass-fronted machines

Our glass-fronted KIT KAT® machines present a huge range of great products with maximum visibility and impact. These one-stop-shop systems bring confectionery, snacks and drinks together in one place.

Bigger and better

- Fully branded machine increases visibility to draw customers to your machine
- Full-view illuminated display window drives impulse sales
- Large-capacity models contain up to 1000 products for every snacking need
- Shelves and spirals accommodate bottles, bags, tubes, bars and cartons
- Less frequent filling reduces staff time for optimum profits
- Available in three sizes
- CE compatibility ensures current safety legislation compliance
- Electronic recording of sales and takings data
- Programmable timer
- Large capacity coin mechanism or can be fitted with your cashless payment system*
- Cooled machines for optimum product condition
- Premium quality machines for robustness and reliability
- Vandal and theft resistant

The right machine for every location

MULTISNACK® model

55 | 44 | 44s

Dimensions (mm)	55	44	44s
Height	1830	1830	1830
Width	1000	850	850
Depth	915	915	715
Weight Kgs	363	318	267

* Call NESTLÉ® Information Centre for further information

BUXTON[®] water machine

Most people know the benefits of drinking fresh, pure water. Our BUXTON[®] machine provides your customers with a refreshingly healthy alternative to sweet, carbonated drinks, and gives you big brand impact. The perfect partner to a MULTISNACK[®] machine.

- Fully branded machine increases visibility to drive impulse sales
- Controlled refrigeration maintains bottles at a perfectly chilled temperature
- Dispenses two leading water brands: VITTEL[®] and BUXTON[®]
- Electronic recording of sales and takings data
- CE compatibility ensures current safety legislation compliance
- Large capacity coin mechanism or can be fitted with your cashless payment system*
- Premium quality machines for robustness and reliability
- Vandal and theft resistant
- Suitable for indoor and outdoor locations



* Call NESTLÉ[®] Information Centre for further information

Working together



Here at NESTLÉ® MULTISNACK® we have an ambition to work with every one of our customers to go beyond the role of a supplier and become an inspiring growth partner.

This means we commit to more than just the supply of a vending machine:

- We ensure that we provide you with the right machine for your requirements
- We advise on best range and layout to maximise sales
- We deliver the machine ready to start developing your business potential straight away
- We train your staff on how to fill, maintain and manage your machine
- We contact you at agreed intervals to take your product orders
- We offer you the best ongoing trade prices on NESTLÉ® confectionery products
- We deliver the product to your door
- We offer both telephone and on-site maintenance to ensure your machine delivers service at all times
- We are only a phone call away for any issues you may have – we are here to help

Most of all we have developed the NESTLÉ® MULTISNACK® package to deliver maximum profit to your business – with product at trade prices* and including all support and servicing in your maintenance package.

The NESTLÉ® MULTISNACK® solution provides you with everything you need to delight your consumers and maximise your profits.

Delivering the right machine for you

All NESTLÉ® MULTISNACK® machines are attractively branded for high visibility, top of the range for reliability and perfectly cooled for total product freshness.



MULTISNACK® 55

Our largest capacity machine holds up to 55 selections and 1000 products.

Dimensions:
Height: 1830mm
Width: 1000mm
Depth: 915mm
Weight: 363kg (approx.)



MULTISNACK® 44

Choose the 44 model for smaller locations.

Dimensions:
Height: 1830mm
Width: 850mm
Depth: 915mm
Weight: 318kg (approx.)



MULTISNACK® 44s

When space is at a premium, the slimline 44s performs. Offers all the advantages of the 55 and 44 models in a more compact package.

Dimensions:
Height: 1830mm
Width: 850mm
Depth: 715mm
Weight: 267kg (approx.)



BUXTON® machine

Give your customers a refreshingly healthy alternative with our strikingly branded BUXTON® water vendor.

Dimensions:
Height: 1830mm
Width: 945mm
Depth: 830mm
Weight: 460kg (approx.)

OTHER OPTIONS

- Kit Kat® closed-front weather resistant machine
- Weather and vandal resistant cage
- Robust Makrolon screen in place of glass
- Choice of silver coin mechanism or provide your own card reader



automatic vending
associations

To find out how
NESTLÉ® MULTISNACK® can release
profit potential in your business,
call us today on:

0800 742 842

A NESTLÉ® MULTISNACK® professional
will call you back within 24 working hours.
Or for more information visit:

www.multisnack-vending.co.uk

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Creative Food & Beverage Solutions

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